



## **Business Development / Commercial Manager**

**Primary Location:** on project/contract site

**Employee Status:** Full Time

The purpose of this role is to develop business while developing and maintaining current client relationships in various locations of the world for which we operate.

The successful candidate will have an established network and be able to identify, market and bring opportunities to contract.

The primary focus is the offshore market, shipping and industrial construction projects globally with maritime accommodations or logistics requirements.

### **Qualifications and skills:**

- At least 5 years of experience in business development or commercial management
- Experience in contract drafting and negotiations
- Strong technical understanding of ships required
- Fluent in English
- Strong communication skills
- Proficient at CRM based software

### **ABOUT BRIDGEMANS SERVICES GROUP**

Bridgemans Services Group is a global provider of full service workforce accommodations and cargo vessels. Based in Vancouver, British Columbia, Canada we are a dynamic business looking to expand our fleet while only working with the most discerning clients in both the offshore and construction industry.